

Steel Partners Holdings Reports First Quarter Financial Results

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First Quarter 2024 Results

- Revenue was \$476.3 million, an increase of 7.0% as compared to the same period in the prior year
- Net income was \$34.8 million, an increase of 40.3% as compared to the same period in the prior year
- Net income attributable to common unitholders was \$34.2 million, or \$1.50 per diluted common unit
- Adjusted EBITDA\* totaled \$58.6 million; Adjusted EBITDA margin\* was 12.3%
- Net cash provided by operating activities was \$197.5 million
- Adjusted free cash flow\* totaled \$23.9 million
- Total debt at quarter-end was \$92.8 million; net cash\*, which includes, among other items, pension and preferred unit liabilities, and long-term investments was \$41.2 million

NEW YORK--(BUSINESS WIRE)--May 8, 2024-- Steel Partners Holdings L.P. (NYSE: SPLP) (the "Company"), a diversified global holding company, today announced operating results for the first quarter ended March 31, 2024. The financial results of Steel Connect, Inc. ("Steel Connect" or "STCN") have been included in the Company's consolidated financial statements since May 1, 2023.

(Unaudited)			
Q1 2024		Q1 2023	(\$ in thousands)
\$476,346		\$445,371	Revenue
34,801		24,803	Net income
34,231		24,846	Net income attributable to common unitholders
58,560		63,131	Adjusted EBITDA*
12.3%		14.2%	Adjusted EBITDA margin*
10,066		10,708	Purchases of property, plant and equipment
23,873		33,362	Adjusted free cash flow*
*Non-GAAP financial measure. See reconciliations to the nearest GAAP measure included in the financial tables. See "Note Regarding Use of Non-GAAP Financial Measurements" below for the definition of these non-GAAP measures.			

"2024 started strong with great revenue growth," said Executive Chairman Warren Lichtenstein. "Our Financial Services segment continues to deliver positive results, which were offset by the decline in the Energy and Diversified Industrial segments. Our focus continues to be on managing inflation and reducing expenses, especially in SG&A."

Results of Operations

Comparison of the Three Months Ended March 31, 2024 and 2023 (unaudited)						
(Dollar amounts in table and commentary in thousands, unless otherwise indicated)				Three Months Ended March 31,		
				2024		2023
Revenue	\$	476,346		\$	445,371	

Cost of goods sold		274,156			261,293	
Selling, general and administrative expenses		135,292			114,954	
Interest expense		1,394			5,986	
Realized and unrealized gains on securities, net		(4,068	)		(607	)
All other expense, net*		23,903			20,371	
Total costs and expenses		430,677			401,997	
<b>Income from operations before income taxes and equity method investments</b>		45,669			43,374	
Income tax provision		10,861			14,604	
Loss of associated companies, net of taxes		7			3,967	
<b>Net income</b>	\$	34,801			\$	24,803
* Includes Finance interest expense, Provision for credit losses, and Other income, net from the Consolidated Statements of Operations						

## Revenue

Revenue for the three months ended March 31, 2024 increased \$30,975, or 7.0%, as compared to the same period last year. This increase was due to \$42,030 from the favorable impact of consolidation of the Supply Chain segment and \$17,174, or 18.5% higher revenue from the Financial Services segment. These increases were partially offset by \$16,243, or 33.7%, lower net revenue from the Energy segment and \$11,986, or 3.9%, lower net sales from the Diversified Industrial segment.

## Cost of Goods Sold

Cost of goods sold for the three months ended March 31, 2024 increased \$12,863, or 4.9%, as compared to the same period last year, resulting from consolidation of the Supply Chain segment, partially offset by the impact of lower revenue volume from the Energy segment and lower sales from the Diversified Industrial segment, primarily from its Building Materials business unit.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses ("SG&A") for the three months ended March 31, 2024 increased \$20,338, or 17.7%, as compared to the same period last year. The increase was primarily due to higher expenses from the Financial Services segment of \$11,700 and the impact of the consolidation of the Supply Chain segment of \$10,000. The increase for the Financial Services segment was primarily due to higher credit performance fees due to higher credit risk transfer ("CRT") balances and higher personnel expenses related to incremental headcount.

## Interest Expense

Interest expense decreased \$4,592, or 76.7% for the three months ended March 31, 2024, as compared to the same period last year. The decrease for the three month period was primarily due to significantly lower average debt outstanding.

## Realized and Unrealized Gains on Securities, Net

The Company recognized gains of \$4,068 for the three months ended March 31, 2024, as compared to gains of \$607 in the same period of 2023. These gains were due to unrealized gains and losses related to the mark-to-market adjustments on the Company's portfolio of securities.

## All Other Expense, Net

All other expense, net totaled \$23,903 for the three months ended March 31, 2024, as compared to \$20,371 in the same period of 2023. The incremental all other expense, net for the three months ended March 31, 2024 was primarily due to an increase of \$10,222 of higher finance interest expense, partially offset by \$7,051 lower provisions for credit losses related to the Financial Services segment, as compared to the same period of 2023.

### **Income Tax Provision**

The Company recorded income tax provisions of \$10,861 and \$14,604 for the three months ended March 31, 2024 and 2023, respectively. As a limited partnership, the Company is generally not responsible for federal and state income taxes, and its profits and losses are passed directly to its limited partners for inclusion in their respective income tax returns. Provisions have been made for federal, state, local, and foreign income taxes on the results of operations generated by our consolidated subsidiaries that are taxable entities. The Company's effective tax rate was 23.8% and 33.7% for the three months ended March 31, 2024 and 2023, respectively. The lower effective tax rate for the three months ended March 31, 2024, is primarily due to the impact of Company tax incentives as well as the inclusion of Steel Connect tax attributes in the consolidated effective tax rate.

Significant differences between the statutory rate and the effective tax rate include partnership losses for which no tax benefit is recognized, tax expense related to unrealized gains and losses on investment, changes in deferred tax valuation allowances, the effect of tax credits and incentives, and other permanent differences.

### **Losses of Associated Companies, Net of Taxes**

The Company recorded losses from associated companies, net of taxes, of \$7 for the three months ended March 31, 2024, as compared to \$3,967 for the same period of 2023.

### **Net Income**

Net income for the three months ended March 31, 2024 was \$34,801, as compared to \$24,803 for the same period in 2023. The increase in net income was primarily due to lower interest expense, higher realized and unrealized gains on securities, net, lower income tax expense, as well as lower loss of associated companies, net of taxes, partially offset by lower income from operations. See above explanations for further details.

### **Purchases of Property, Plant and Equipment (Capital Expenditures)**

Capital expenditures for the three months ended March 31, 2024 totaled \$10,066, or 2.1% of revenue, as compared to \$10,708, or 2.4% of revenue in the same period of 2023.

### **Common Units Repurchase Program**

During the three months ended March 31, 2024, the Company repurchased 933,787 common units for \$39,487. From the inception of the Repurchase Program the Company has purchased 8,742,407 common units for an aggregate price of approximately \$203,885. As of March 31, 2024, there were approximately 777,833 common units that may yet be purchased under the Repurchase Program.

### **Preferred Units Repurchase Program**

On February 2, 2024, the Board of Directors of the General Partner of SPLP approved the repurchase of up to 400,000 of the Company's Series A preferred units. For the three months ended March 31, 2024, the Company repurchased 76,146 SPLP Preferred Units for \$1,830.

### **Additional Non-GAAP Financial Measures**

Adjusted EBITDA was \$58,560 for the three months ended March 31, 2024, as compared to \$63,131 for the same period of 2023. Adjusted EBITDA decreased by \$4,571 for the three months ended March 31, 2024. The decrease for the three month period was primarily due to 1) lower operating income impact at the Energy segment primarily resulting from lower rig hours; 2) lower profit from the Diversified Industrial segment driven by lower sales volume. These decreases were partially offset by 1) favorable impact of the consolidated Supply Chain segment; and 2) higher profit at the Financial Service segment, resulting from higher revenue impact and lower credit loss provisions, partially offset by higher finance interest and higher personnel costs. For the three months ended March 31, 2024, adjusted free cash flow was \$23,873, as compared to \$33,362 for the same period in 2023. Lower adjusted free cash flow from the 2024 period was primarily driven by lower Adjusted EBITDA.

### **Liquidity and Capital Resources**

As of March 31, 2024, the Company had approximately \$497,900 in availability under its senior credit agreement, as well as \$273,925 in cash and cash equivalents, excluding WebBank cash, and approximately \$58,211 in long-term investments.

As of March 31, 2024, total debt was \$92,809, a decrease of approximately \$98,562, as compared to December 31, 2023. As of March 31, 2024, net cash totaled \$41,231, a decrease of approximately \$15,145, primarily driven by the change of long term investments for the 2024 period. Total leverage (as defined in the Company's senior credit agreement) was approximately 0.9x as of March 31, 2024 versus 1.5x as of December 31, 2023.

### About Steel Partners Holdings L.P.

Steel Partners Holdings L.P. ([www.steelpartners.com](http://www.steelpartners.com)) is a diversified global holding company that owns and operates businesses and has significant interests in various companies, including diversified industrial products, energy, defense, supply chain management and logistics, banking and youth sports. At Steel Partners, our culture and core values of Teamwork, Respect, Integrity, and Commitment guide our Kids First purpose, which is to forge a path of success for the next generation by instilling values, building character, and teaching life lessons through sports.

### (Financial Tables Follow)

<b>Consolidated Balance Sheets (unaudited)</b>						
(in thousands, except common units)	March 31, 2024			December 31, 2023		
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents	\$	446,668		\$	577,928	
Trade and other receivables - net of allowance for doubtful accounts of \$2,160 and \$2,481, respectively		223,559			216,429	
Loans receivable, including loans held for sale of \$705,362 and \$868,884, respectively, net		1,400,739			1,582,536	
Inventories, net		204,823			202,294	
Prepaid expenses and other current assets		37,443			48,169	
Total current assets		2,313,232			2,627,356	
Long-term loans receivable, net		348,574			386,072	
Goodwill		148,791			148,838	
Other intangible assets, net		109,827			114,177	
Other non-current assets		336,487			342,046	
Property, plant and equipment, net		253,330			253,980	
Operating lease right-of-use assets		72,507			76,746	
Long-term investments		58,211			41,225	
Total Assets	\$	3,640,959		\$	3,990,440	
<b>LIABILITIES AND CAPITAL</b>						
Current liabilities:						
Accounts payable	\$	142,886		\$	131,922	
Accrued liabilities		98,183			117,943	
Deposits		1,526,207			1,711,585	
Other current liabilities		97,672			103,682	
Total current liabilities		1,864,948			2,065,132	
Long-term deposits		337,619			370,107	
Long-term debt		92,738			191,304	
Other borrowings		8,426			15,065	
Preferred unit liability		153,743			154,925	
Accrued pension liabilities		44,353			46,195	

Deferred tax liabilities		18,994			18,353	
Long-term operating lease liabilities		58,307			61,790	
Other non-current liabilities		60,621			62,161	
Total Liabilities		2,639,749			2,985,032	
Commitments and Contingencies						
Capital:						
Partners' capital common units: 20,392,204 and 21,296,067 issued and outstanding (after deducting 19,301,094 and 18,367,307 units held in treasury, at cost of \$368,784 and \$329,297), respectively		1,076,029			1,079,853	
Accumulated other comprehensive loss		(122,333)	)		(121,223)	)
Total Partners' Capital		953,696			958,630	
Noncontrolling interests in consolidated entities		47,514			46,778	
Total Capital		1,001,210			1,005,408	
Total Liabilities and Capital	\$	3,640,959			\$ 3,990,440	
<b>Consolidated Statements of Operations (unaudited)</b>						
(in thousands, except common units and per common unit data)	Three Months Ended March 31,					
		2024			2023	
<b>Revenue:</b>						
Diversified Industrial net sales	\$	292,440			\$ 304,426	
Energy net revenue		31,921			48,164	
Financial Services revenue		109,955			92,781	
Supply Chain revenue		42,030			—	
<b>Total revenue</b>		476,346			445,371	
<b>Costs and expenses:</b>						
Cost of goods sold		274,156			261,293	
Selling, general and administrative expenses		135,292			114,954	
Finance interest expense		23,963			13,741	
Provision for credit losses		755			7,806	
Interest expense		1,394			5,986	
Realized and unrealized gains on securities, net		(4,068)	)		(607)	)
Other income, net		(815)	)		(1,176)	)
<b>Total costs and expenses</b>		430,677			401,997	
<b>Income from operations before income taxes and equity method investments</b>		45,669			43,374	
Income tax provision		10,861			14,604	
Loss of associated companies, net of taxes		7			3,967	
<b>Net income</b>		34,801			24,803	
<b>Net (income) loss attributable to noncontrolling interests in consolidated entities</b>		(570)	)		43	
<b>Net income attributable to common unitholders</b>	\$	34,231			\$ 24,846	
<b>Net income per common unit - basic</b>						
Net income attributable to common unitholders	\$	1.65			\$ 1.15	

Net income per common unit - diluted							
Net income attributable to common unitholders	\$	1.50			\$	1.09	
Weighted-average number of common units outstanding - basic		20,762,244				21,685,794	
Weighted-average number of common units outstanding - diluted		24,811,176				25,541,246	
Consolidated Statements of Cash Flows (unaudited)							
(in thousands)	Three Months Ended March 31,						
		2024				2023	
Cash flows from operating activities:							
Net income	\$	34,801			\$	24,803	
Adjustments to reconcile net income from operations to net cash (used in) provided by operating activities:							
Provision for credit losses		755				7,806	
Loss of associated companies, net of taxes		7				3,967	
Realized and unrealized gains on securities, net		(4,068	)			(607	)
Derivative gains on economic interests in loans		(1,283	)			(1,260	)
Non-cash pension expense		1,400				2,980	
Deferred income taxes		654				9,722	
Depreciation and amortization		14,414				12,943	
Non-cash lease expense		5,747				2,832	
Equity-based compensation		381				(11	)
Other		340				1,166	
Net change in operating assets and liabilities:							
Trade and other receivables		(7,371	)			(15,398	)
Inventories		(2,752	)			(6,585	)
Prepaid expenses and other assets		14,335				(13,440	)
Accounts payable, accrued and other liabilities		(23,421	)			15,152	
Net decrease (increase) in loans held for sale		163,521				(92,318	)
Net cash provided by (used in) operating activities	\$	197,460			\$	(48,248	)
Cash flows from investing activities:							
Purchases of investments		(14,083	)			(5,729	)
Proceeds from sales of investments		994				36	
Proceeds from maturities of investments		6,188				36,512	
Principal repayment on Steel Connect Convertible Note		—				1,000	
Loan originations, net of collections		54,958				(174,982	)
Purchases of property, plant and equipment		(10,066	)			(10,708	)
Proceeds from sale of property, plant and equipment		1,173				—	
Other		(15	)			(92	)
Net cash provided by (used in) investing activities	\$	39,149			\$	(153,963	)
Cash flows from financing activities:							
Net revolver (repayments) borrowings		(98,545	)			2,953	
Repayments of term loans		(17	)			(17	)

Purchases of the Company's common units		(39,487	)			(3,248	)
Purchases of the Company's preferred units		(1,830	)			—	
Net decrease in other borrowings		(6,576	)			(9,950	)
Distribution to preferred unitholders		(2,380	)			(2,408	)
Purchase of subsidiary shares from noncontrolling interests		(24	)			—	
Tax withholding related to vesting of restricted units		(587	)			(333	)
Net (decrease) increase in deposits		(217,866	)			285,720	
Net cash (used in) provided by financing activities	\$	(367,312	)		\$	272,717	
<b>Net change for the period</b>		(130,703	)			70,506	
Effect of exchange rate changes on cash and cash equivalents		(557	)			100	
Cash, cash equivalents and restricted cash at beginning of period		577,928				234,448	
<b>Cash, cash equivalents and restricted cash at end of period</b>	\$	446,668			\$	305,054	
<b>Supplemental Balance Sheet Data (March 31, 2024 unaudited)</b>							
<b>(in thousands, except common and preferred units)</b>	<b>March 31,</b>			<b>December 31,</b>			
	<b>2024</b>			<b>2023</b>			
Cash and cash equivalents	\$	446,668		\$	577,928		
WebBank cash and cash equivalents		172,743			170,286		
Cash and cash equivalents, excluding WebBank	\$	273,925		\$	407,642		
Common units outstanding		20,392,204			21,296,067		
Preferred units outstanding		6,345,982			6,422,128		
<b>Supplemental Non-GAAP Disclosures</b>							
<b>Adjusted EBITDA Reconciliation:</b>	<b>(Unaudited)</b>						
<b>(in thousands)</b>	<b>Three Months Ended March 31,</b>						
		<b>2024</b>				<b>2023</b>	
<b>Net income</b>	\$	34,801		\$	24,803		
Income tax provision		10,861			14,604		
<b>Income before income taxes</b>		45,662			39,407		
Add (Deduct):							
Loss of associated companies, net of taxes		7			3,967		
Realized and unrealized gains on securities, net		(4,068	)		(607	)	
Interest expense		1,394			5,986		
Depreciation		10,111			9,355		
Amortization		4,303			3,588		
Non-cash pension expense		1,400			2,980		
Non-cash equity-based compensation		381			(11	)	
Other items, net		(630	)		(1,534	)	
<b>Adjusted EBITDA</b>	\$	58,560		\$	63,131		
Total revenue	\$	476,346		\$	445,371		

Adjusted EBITDA margin		12.3	%			14.2	%
<b>Net Cash Reconciliation:</b>	<b>(Unaudited)</b>						
<b>(in thousands)</b>	<b>March 31,</b>			<b>December 31,</b>			
		<b>2024</b>			<b>2023</b>		
Total debt	\$	(92,809	)	\$	(191,371	)	
Accrued pension liabilities		(44,353	)		(46,195	)	
Preferred unit liability		(153,743	)		(154,925	)	
Cash and cash equivalents, excluding WebBank		273,925			407,642		
Long-term investments		58,211			41,225		
Net cash	\$	41,231		\$	56,376		
<b>Adjusted Free Cash Flow Reconciliation:</b>	<b>(Unaudited)</b>						
<b>(in thousands)</b>	<b>Three Months Ended March 31,</b>						
		<b>2024</b>			<b>2023</b>		
Net cash provided by (used in) operating activities	\$	197,460		\$	(48,248	)	
Purchases of property, plant and equipment		(10,066	)		(10,708	)	
Net (decrease) increase in loans held for sale		(163,521	)		92,318		
Adjusted free cash flow	\$	23,873		\$	33,362		
<b>Segment Results (unaudited)</b>							
<b>(in thousands)</b>	<b>Three Months Ended March 31,</b>						
		<b>2024</b>			<b>2023</b>		
<b>Revenue:</b>							
Diversified Industrial	\$	292,440		\$	304,426		
Energy		31,921			48,164		
Financial Services		109,955			92,781		
Supply Chain	\$	42,030		\$	—		
Total revenue	\$	476,346		\$	445,371		
<b>Income (loss) before interest expense and income taxes:</b>							
Diversified Industrial	\$	10,730		\$	21,138		
Energy		1,590			5,240		
Financial Services		28,217			25,852		
Supply Chain		1,731			—		
Corporate and other		4,788			(6,837	)	
<b>Income before interest expense and income taxes:</b>		47,056			45,393		
Interest expense		1,394			5,986		
Income tax provision		10,861			14,604		
<b>Net income</b>	\$	34,801		\$	24,803		
<b>Loss of associated companies, net of taxes:</b>							
Corporate and other	\$	7		\$	3,967		
<b>Total</b>	\$	7		\$	3,967		



<b>Segment depreciation and amortization:</b>				
Diversified Industrial	\$	10,573	\$	10,015
Energy		2,163		2,540
Financial Services		194		216
Supply Chain		1,326		—
Corporate and other		158		172
Total depreciation and amortization	\$	14,414	\$	12,943
<b>Segment Adjusted EBITDA:</b>				
Diversified Industrial	\$	22,990	\$	31,923
Energy		2,684		7,321
Financial Services		28,412		26,212
Supply Chain		3,236		—
Corporate and other		1,238		(2,325 )
Total Adjusted EBITDA	\$	58,560	\$	63,131

#### ***Note Regarding Use of Non-GAAP Financial Measurements***

The financial data contained in this press release includes certain non-GAAP financial measurements as defined by the SEC, including "Adjusted EBITDA," "Adjusted EBITDA Margin," "Net Debt" and "Adjusted Free Cash Flow." The Company is presenting these non-GAAP financial measurements because it believes that these measures provide useful information to investors about the Company's business and its financial condition. The Company defines Adjusted EBITDA as net income or loss from continuing operations before the effects of income or loss from investments in associated companies and other investments held at fair value, interest expense, taxes, depreciation and amortization, non-cash pension expense or income, and realized and unrealized gains or losses on securities, and excludes certain non-recurring and non-cash items. The Company defines Adjusted EBITDA margin as Adjusted EBITDA as a percentage of revenue. The Company defines Net Debt as the sum of total debt, accrued pension liabilities and preferred unit liability, less the sum of cash and cash equivalents (excluding those used in WebBank's banking operations), and long-term investments. The Company defines Adjusted Free Cash Flow as net cash provided by or used in operating activities of continuing operations less the sum of purchases of property, plant and equipment, and net increases or decreases in loans held for sale. The Company believes these measures are useful to investors because they are measures used by the Company's Board of Directors and management to evaluate its ongoing business, including in internal management reporting, budgeting and forecasting processes, in comparing operating results across the business, as internal profitability measures, as components in assessing liquidity and evaluating the ability and the desirability of making capital expenditures and significant acquisitions, and as elements in determining executive compensation.

However, the measures are not measures of financial performance under generally accepted accounting principles in the U.S. ("U.S. GAAP"), and the items excluded from these measures are significant components in understanding and assessing financial performance. Therefore, these non-GAAP financial measurements should not be considered substitutes for net income or loss, total debt, or cash flows from operating, investing or financing activities. Because Adjusted EBITDA is calculated before recurring cash charges, including realized losses on investments, interest expense, and taxes, and is not adjusted for capital expenditures or other recurring cash requirements of the business, it should not be considered as a measure of discretionary cash available to invest in the growth of the business. There are a number of material limitations to the use of Adjusted EBITDA as an analytical tool, including the following:

- Adjusted EBITDA does not reflect the Company's tax provision or the cash requirements to pay its taxes;
- Adjusted EBITDA does not reflect income or loss from the Company's investments in associated companies and other investments held at fair value;
- Adjusted EBITDA does not reflect the Company's interest expense;
- Although depreciation and amortization are non-cash expenses in the period recorded, the assets being depreciated and amortized may have to be replaced in the future, and Adjusted EBITDA does not reflect the cash requirements for such replacement;
- Adjusted EBITDA does not reflect the Company's net realized and unrealized gains and losses on its investments;
- Adjusted EBITDA does not include non-cash charges for pension expense and equity-based compensation;
- Adjusted EBITDA does not include amounts related to noncontrolling interests in consolidated entities;
- Adjusted EBITDA does not include certain other non-recurring and non-cash items; and
- Adjusted EBITDA does not include the Company's discontinued operations.

In addition, Net Debt assumes the Company's cash and cash equivalents (excluding those used in WebBank's banking operations), marketable securities and long-term investments are immediately convertible in cash and can be used to reduce outstanding debt without restriction at their recorded fair value, while Adjusted Free Cash Flow excludes net increases or decreases in loans held for sale, which can vary significantly from period-to-period since these loans are typically sold after origination and thus represent a significant component in WebBank's operating cash flow requirements.

The Company compensates for these limitations by relying primarily on its U.S. GAAP financial measures and using these measures only as supplemental information. The Company believes that consideration of Adjusted EBITDA, Adjusted EBITDA Margin, Net Debt and Adjusted Free Cash Flow, together with a careful review of its U.S. GAAP financial measures, is a well-informed method of analyzing SPLP. Because Adjusted EBITDA, Adjusted EBITDA Margin, Net Debt and Adjusted Free Cash Flow are not measurements determined in accordance with U.S. GAAP and are susceptible to varying calculations, Adjusted EBITDA, Adjusted EBITDA Margin, Net Debt and Adjusted Free Cash Flow, as presented, may not be comparable to other similarly titled measures of other companies.

### **Forward-Looking Statements**

This press release contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect SPLP's current expectations and projections about its future results, performance, prospects and opportunities. SPLP identifies these forward-looking statements by using words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "estimate," and similar expressions. These forward-looking statements are only predictions based upon the Company's current expectations and projections about future events, and are based on information currently available to the Company and are subject to risks, uncertainties, and other factors that could cause its actual results, performance, prospects, or opportunities in 2024 and beyond to differ materially from those expressed in, or implied by, these forward-looking statements. These factors include, without limitation: disruptions to the Company's business as a result of economic downturns; the negative impact of inflation and supply chain disruptions; the significant volatility of crude oil and commodity prices, including from the ongoing Russia-Ukraine war or the disruptions caused by the ongoing conflict between Israel and Hamas; the effects of rising interest rates; the Company's subsidiaries' sponsor defined pension plans, which could subject the Company to future cash flow requirements; the ability to comply with legal and regulatory requirements, including environmental, health and safety laws and regulations, banking

regulations and other extensive requirements to which the Company and its businesses are subject; risks associated with the Company's wholly-owned subsidiary, WebBank, as a result of its Federal Deposit Insurance Corporation ("FDIC") status, highly-regulated lending programs, and capital requirements; the ability to meet obligations under the Company's senior credit facility through future cash flows or financings; the risk of recent events affecting the financial services industry, including the closures or other failures of several large banks; the risk of management diversion, increased costs and expenses, and impact on profitability in connection with the Company's business strategy to make acquisitions, including in connection with the Company's recent majority investment in the Supply Chain segment; the impact of losses in the Company's investment portfolio; the Company's ability to protect its intellectual property rights and obtain or retain licenses to use others' intellectual property on which the Company relies; the Company's exposure to risks inherent to conducting business outside of the U.S.; the impact of any changes in U.S. trade policies; the adverse impact of litigation or compliance failures on the Company's profitability; a significant disruption in, or breach in security of, the Company's technology systems or protection of personal data; the loss of any significant customer contracts; the Company's ability to maintain effective internal control over financial reporting; the rights of unitholders with respect to voting and maintaining actions against the Company or its affiliates; potential conflicts of interest arising from certain interlocking relationships amount us and affiliates of the Company's Executive Chairman; the Company's dependence on the Manager and impact of the management fee on the Company's total partners' capital; the impact to the development of an active market for the Company's units due to transfer restrictions and other factors; the Company's tax treatment and its subsidiaries' ability to fully utilize their tax benefits; the potential negative impact on our operations of changes in tax rates, laws or regulations, including U.S. government tax reform; the loss of essential employees; and other risks detailed from time to time in filings we make with the SEC. These statements involve significant risks and uncertainties, and no assurance can be given that the actual results will be consistent with these forward-looking statements. Investors should read carefully the factors described in the "Risk Factors" section of the Company's filings with the SEC, including the Company's Form 10-K for the year ended December 31, 2023 and subsequent quarterly reports on Form 10-Q and annual reports on Form 10-K, for information regarding risk factors that could affect the Company's results. Any forward-looking statement made in this press release speaks only as of the date hereof, and investors should not rely upon forward-looking statements as predictions of future events. Except as otherwise required by law, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, changed circumstances, or any other reason.

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